

EFFICIENT CHARITABLE PLANNING WITH THE TRUST-ONLY MODEL

Introduce your clients to Charitable Remainder Trusts (CRTs), an estate planning tool that offers both philanthropic and financial benefits. With various types of CRTs available, we'll partner with you to find the perfect fit for your client's needs.

Dechomai was founded in 2003 by Bryan Clontz, Ph.D., CFP®, CAP®, AEP® and works with many of the country's largest charities for illiquid asset receipt, management, and disposition.

- Dechomai is the 36th largest charity based on contributions and for the past 20 years has managed billions in non-cash donations.

Why Choose the DFI Trust-Only Model?

Offer your clients unparalleled flexibility and control over their charitable giving with our Trust-Only Model. Customize to meet specific financial and philanthropic goals. As trustee we hire the donor's professional money manager to actively manage the trust assets.

How the Trust-Only Model Works

1. Initial Planning: In-depth consultation on the trust design to assist you in achieving your clients objectives.
2. Customized Setup: Tailor-made design and drafting.
3. Asset Strategy: Partner with the donors advisor to effectively manage the trust investments.
4. Fiduciary Oversight: Ensuring compliance and effective asset management.
5. Timely payouts to income beneficiaries and the final transfer to your charity.
6. DFI provides comprehensive annual tax return preparation.



Benefits for Professional Advisors

- Tax Efficiency: Maximize tax benefits for your clients.
- Estate Planning: Strategically reduce the taxable estate.
- Client Satisfaction: Achieve both philanthropic and financial objectives.
- Our Philanthropic Advisors have decades of experience and serve as an extension of your team.
- DFI provides comprehensive tax return preparation.

Fee Schedule for Trust-Only Model Trustee Fees for Cash/Marketable Securities:

- 1.25% for the first \$2 million
- 1% for the next \$3 million
- 0.75% on all excess to \$10 million,
- 0.50 for the next \$15 million,
- 0.35 bps for the next \$25 million,
- 0.15 bps for the next \$25 million, and
- 0.05 bps for all excess over \$80 million.

ASSETS ACCEPTED	
Liquid Assets	Illiquid Assets
<ul style="list-style-type: none">• Cash• Publicly Traded Securities• Mutual Funds	<ul style="list-style-type: none">• Real Estate• Business Ownership• C and S Corp Stock• Tangible Personal Property (with Board Approval)

LET'S TALK

Call or email the professionals at Dechomai today about turning your unusual donations into usable cash

(404) 375-5496 | admin@dechomai.org

Separate Non-Cash Fee: The Foundation will assess an administrative fee / donation of 2.4% of the Asset's value for the first \$1 million, 1.6% for the next \$4 million, and 0.8% for all amounts above \$5 million. This amount is calculated based on the greater of the gross consideration received for the Asset or its appraised value. The minimum fee is \$10,000. This fee may be adjusted based on the complexity and liability of the asset. This assumes the Asset is sold and Dechomai's entire interest is liquidated within one year from the contribution date.

1. Should Dechomai's interest in the Asset not be liquidated on or before the one-year anniversary of the donation, the Foundation will incur additional risks, fees and expenses related to holding the Asset. In that case, the administrative fee schedule will include an additional fee for the holding period after one year as follows:
 - i. An annual fee of 1.0%, prorated monthly. This fee will also be based on the greater of the original appraised value or the gross consideration received for the Asset. The minimum fee is \$425 per month.
2. Administrative fees cover not only the research, due diligence, risk assumption and other administrative fees associated with this specific donation, but also the general expenses associated with operating the Foundation including legal, audit and regulatory expenses. Note that the Foundation anticipates that 50% of this fee / donation will be used for charitable operations, management, professional fees, etc., and the remaining 50% will be used for unrestricted charitable grants by the Board, operating reserves, and loss reserves.