

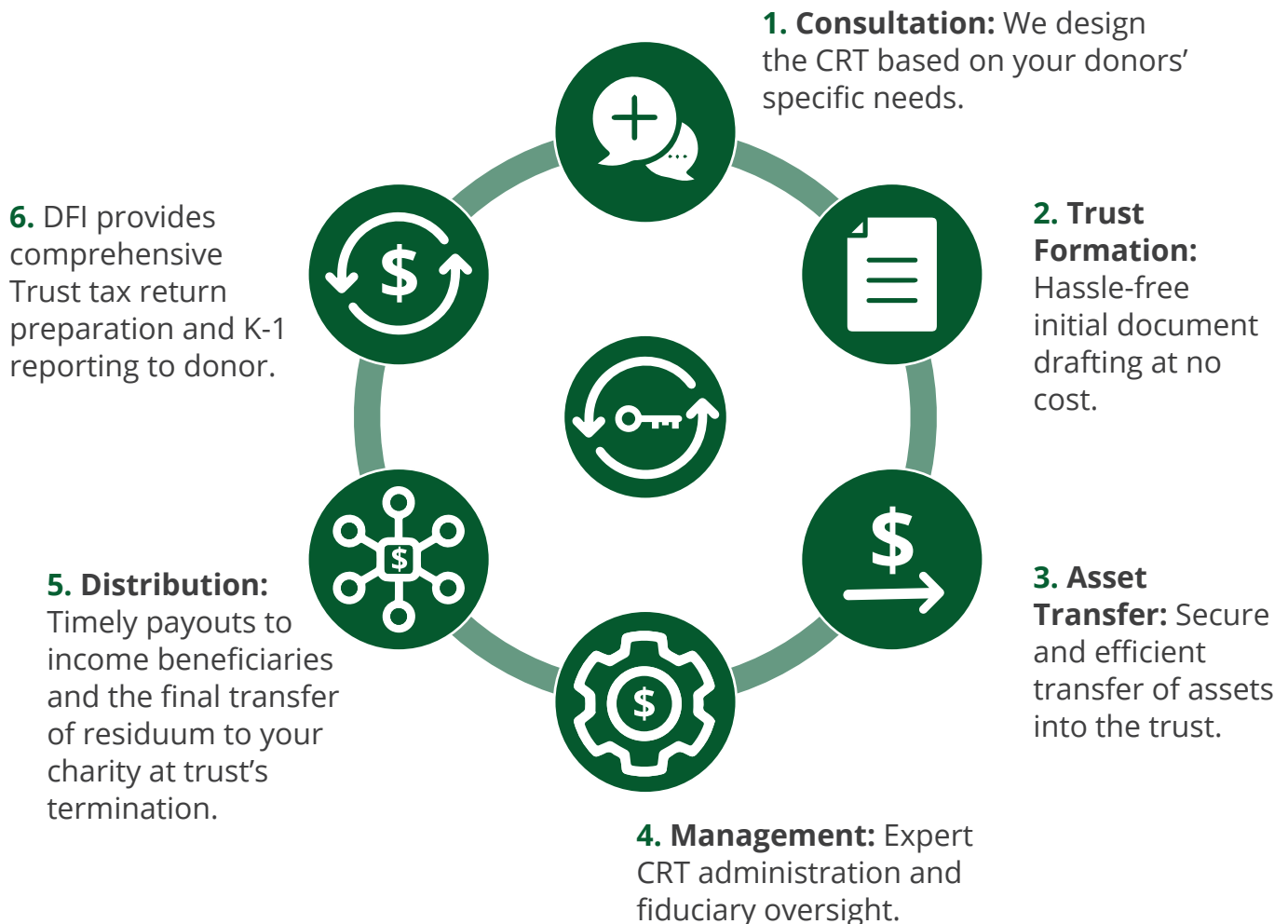
## SIMPLIFYING CHARITABLE REMAINDER TRUSTS (CRTs) WITH THE TURN-KEY CHARITABLE TRUST MODEL

### Why Choose Dechomai's Turn-Key Model

Dechomai was founded in 2003 by Bryan Clontz, Ph.D., CFP®, CAP®, AEP® and works with many of the country's largest charities for illiquid asset receipt, management, and disposition.

- Unlock a simplified, streamlined experience in CRT setup and management with our Turn-Key Model. Aimed at reducing administrative burdens, this model allows you to focus more on your donors and close more CRT gifts. The Dechomai Foundation, Inc. (DFI) as Trustee provides document drafting, investment management, and all CRT administration in one turn-key package for small annual fee paid from trust assets.
- Dechomai is the 36th largest charity based on contributions and for the past 20 years has managed billions in non-cash donations.

### How the Turn-Key Model Works



## Benefits for Charities

- Increased Funding options: Attract more donors.
- Reduced Administrative Load: We handle the details, you manage the donor relationship.
- Keeps charity out of chain of title to reduce risk.
- Our team has decades of experience and truly an extension of your team.

## Fee Schedule for Turn-Key Model Trustee Fees for Cash/Marketable Securities:

- 2% for the first \$2 million
- 1.5% for the next \$3 million
- 1.0% for the next \$7 million,
- 0.75% for the next \$15 million,
- 0.50 % for the next \$25 million,
- 0.25 % for the next \$25 million, and;
- 0.10 % for all excess over \$77 million.

*Note: Trust fees are charged to the Trust pro-rata quarterly.*

ASSETS ACCEPTED	
Liquid Assets	Illiquid Assets
<ul style="list-style-type: none"><li>• Cash</li><li>• Publicly Traded Securities</li><li>• Mutual Funds</li></ul>	<ul style="list-style-type: none"><li>• Real Estate</li><li>• Business Ownership</li><li>• C and S Corp Stock</li><li>• Tangible Personal Property (with Board Approval)</li></ul>

## LET'S TALK

Call or email the professionals at Dechomai today about turning your unusual donations into usable cash.

(404) 375-5496 | [admin@dechomai.org](mailto:admin@dechomai.org)

**Separate Non-Cash Fee:** The Foundation will assess an administrative fee / donation of 2.4% of the Asset's value for the first \$1 million, 1.6% for the next \$4 million, and 0.8% for all amounts above \$5 million. This amount is calculated based on the greater of the gross consideration received for the Asset or its appraised value. The minimum fee is \$10,000. This fee may be adjusted based on the complexity and liability of the asset. This assumes the Asset is sold and Dechomai's entire interest is liquidated within one year from the contribution date.

1. Should Dechomai's interest in the Asset not be liquidated on or before the one-year anniversary of the donation, the Foundation will incur additional risks, fees and expenses related to holding the Asset. In that case, the administrative fee schedule will include an additional fee for the holding period after one year as follows:
  - i. An annual fee of 1.0%, prorated monthly. This fee will also be based on the greater of the original appraised value or the gross consideration received for the Asset. The minimum fee is \$425 per month.
2. Administrative fees cover not only the research, due diligence, risk assumption and other administrative fees associated with this specific donation, but also the general expenses associated with operating the Foundation including legal, audit and regulatory expenses. Note that the Foundation anticipates that 50% of this fee / donation will be used for charitable operations, management, professional fees, etc., and the remaining 50% will be used for unrestricted charitable grants by the Board, operating reserves, and loss reserves.